

## **MARKETING RESULTS CASE STUDY**

**Client:** 

**Accounts Receivable Concepts** 

**Industry:** Medical Services

Location: Milmont Park, PA

Cards Mailed: 6,000



## The Results

Thanks to DirectMail2.0, the folks at Accounts Receivable Concepts were able to see how successful their campaign was! Their online advertisements were shown 67,418 times during the course of the campaign, resulting in 259 people clicking back to their website and 13 calls to their office. Each new caller represents a potential monthly income of \$2,600 according to industry averages.

So what does that mean?

They could potentially generate \$15,600 PER MONTH if they closed just 6 (HALF) of those calls a yearly revenue of \$187,200!